



MEET THE DEVELOPERS



Lauren Gilchrist
*Managing Director
of Research*
**Longfellow Real
Estate Partners**



Natalie Miovski Hagerty
*Senior Director, Facilities
Planning + Design*
**Children's Hospital
of Philadelphia**



Gregory Reaves,
Founder & Co-Owner
**Mosaic Development
Partners**



Janis Vacca
*Project Executive
& Principal*
**The Harman Group
now IMEG Corp**



Janice Wong
Vice President
**Gattuso
Development Partners**

Presented by



Moderator

Ian Bush
*Morning Anchor, Reporter, News
Editor, and Technology Editor*
KYW Newsradio



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Society of Women Environmental Professionals of Greater Philadelphia

#MeetTheDevelopers



Wednesday, June 8, 2022

Audacy, Philadelphia

2400 Market Street, 4th Floor, Philadelphia, PA 19103



Lauren Gilchrist

Managing Director of Research
Longfellow Real Estate Partners

412-480-9240
lgilchrist@lfrep.com
lfrep.com
@LongfellowREP

Lauren Gilchrist is Managing Director of Research for Longfellow Real Estate Partners, the largest privately held life sciences developer in the United States. Lauren directs Longfellow's research strategy, content creation, and thought leadership in addition to providing macro and micro market research for the purposes of underwriting and executing Longfellow's projects.

Previously, Lauren served as SVP of Research for JLL in Philadelphia, Manager of Research & Analysis at the Center City District, and Program Manager at the Center for Regional Economic Competitiveness.

Lauren received her MS in Public Policy and Management from Carnegie Mellon University's Heinz College and a BS in Business Administration from Bucknell University. Lauren holds appointments to the Board of Directors for the PGW, Philadelphia Orchestra, Central Philadelphia Development Corporation, Old City Community Fund, and the Greater Philadelphia Chapter of NAIOP, where she served as Chapter President 2019-2020.

Lauren frequently lectures and comments on topics related to commercial real estate and economic development for national audiences and publications and has appeared in Forbes, Globe Street, The New York Times, The Wall Street Journal, and NBC 10, among other outlets. She has been named a Philadelphia Business Journal "40 Under 40 Honoree" in 2016, a Philadelphia Business Journal "Woman of Distinction – Rising Star," a Bisnow "Philly Power Woman in Commercial Real Estate," and received the NAIOP "Developing Leaders Award" in 2020.



Natalie Miovski Hagerty

Senior Director,
Facilities Planning + Design
Children's Hospital of Philadelphia

215-590-1000
hagertyn@chop.edu
chop.edu
@ChildrensPhila

Natalie Hagerty is an experienced Healthcare facilities leader and Architect with over 25 years of experience leading, designing and implementing a broad range of academic, community and for-profit healthcare facilities.

She is strategic and mission driven while creating proactive collaborative, safe and innovative environments dedicated to the well being of children. Ms. Hagerty leads disruptive design, technology and operations in fast paced, risk adverse and challenging environments.

She holds a bachelor of professional studies in Architecture from State University of New York at Buffalo, masters graduate studies in Architecture from Mc Gill University in Montreal Canada and a master of science in Organizational Dynamics from the University of Pennsylvania.



Gregory Reaves

Founder & Co-Owner
Mosaic Development Partners

215-921-8107
greg_reaves@mosaicdp.com
mosaicdp.com
@partners_mosaic



Janis Vacca

Project Executive/Principal
The Harman Group now IMEG Corp

610-337-3360
Jan.B.Vacca@imegcorp.com
harmangroup.com
imegcorp.com
@The_HarmanGroup
@IMEGcorp

Gregory Reaves has spent more than 30 years working in publicly traded and private companies. He graduated from Howard University, Washington, DC, with a BS in Chemical Engineering. He also played division I soccer in college. He began his career with McNeil Consumer Products Company, a division of Johnson and Johnson, and then joined Merck and Co. Inc., where he received eight promotions and held eleven different positions during his tenure with the company. Greg received patent protection for a device he created to support a manufacturing line while in tablet compression. He was also awarded the Gadsden Fellowship, a prestigious company-sponsored fellowship that led to the creation of the Penn-Merck Science Initiative, a partnership with the University of Pennsylvania, the National Science Foundation, and Merck to train elementary school teachers in science education. In addition, he headed college recruiting, directed of State Government Affairs, managed all national and international media relations, and worked closely with the CEO to communicate global policies, including those that led to the reduction in pricing of AIDS medicines to the developing world. He was also Vice President, Research Communications and Policy, where he led worldwide communications strategies, including the management of the Merck Manual.

Greg left Merck and joined a mid-size real estate development company, where he became a member of the executive team and held specific responsibility for operations, hiring, marketing, public relations, commercial leasing and government relations. He helped manage 5 million square feet of real estate and assisted in the acquisition of two highly desirable real estate assets, totaling more than \$300 million in value. In 2008, Greg and his partner formed Mosaic Development Partners to focus on investing in disenfranchised communities to reduce blight, increase jobs and drive new market-based approaches to create greater housing affordability. To date, their investments have totaled more than \$120 million in direct investments in Philadelphia neighborhoods.

Janis Vacca, PE, LEED AP served as a Vice President and Principal of The Harman Group. In 2022, The Harman Group joined IMEG Corp. and Jan currently serves as Project Executive and Principal, overseeing one of the office's two structural engineering teams, with responsibility for overall management of all projects in which her team is engaged. She has been a member of The Harman Group team for 31 years of her 43-year career as a structural engineer.

She has overseen some of the firm's largest projects, including the 4.2 million sf, \$1.2 billion, Borgata Hotel Casino & Spa in Atlantic City, NJ; the \$320 million phased expansion to the main building at the Children's Hospital of Philadelphia; and the 5 million sf, \$2 billion, Ocean Resort Casino in Atlantic City, NJ, (the second tallest building in New Jersey). She is a member of numerous professional organizations, including the American Society of Civil Engineers, the American Concrete Institute and the Delaware Valley Association of Structural Engineers.

Ms. Vacca graduated from the University of Delaware with a B.S. in Civil Engineering. She is a licensed Professional Engineer in the states of New Jersey, New York, Maryland, Michigan, North Dakota and the Commonwealth of Pennsylvania.



MEET THE DEVELOPERS



Janice Wong

Vice President
Gattuso Development Partners

267-723-7600
Jwong@gattusodevelopment.com
gattusodevelopmentpartners.com

Janice Wong's work has been centered on the creation of environmentally sustainable, high-quality, and thoughtfully designed urban communities. At Gattuso Development Partners, Janice is leading the development of the company's ground-up life sciences projects, including a 137,000 square-foot LEED Gold built-to-suit facility for Iovance Biotherapeutics, and a 130,000 square-foot cGMP/lab/office facility at The Navy Yard. She is also actively involved with new pursuits for the company.

Before joining Gattuso Development Partners, Janice served as the Director of Real Estate Development & Leasing for Liberty Property Trust, one of the nation's largest real estate investment trusts. At Liberty, Janice evaluated and underwrote new commercial urban development and redevelopment opportunities valued from \$25 million to \$500 million. She coordinated the extensive due diligence process and managed the master planning efforts for 21 acres of land on the Camden Waterfront in New Jersey. Thereafter, Janice helped lead the execution of the \$101 million, LEED Platinum-certified American Water Headquarters, a 222,300 square-foot built-to-suit office complex on the Camden Waterfront.

Before joining Liberty, Janice worked as an architect for SUH Architects in Seoul, South Korea. During this period, she was the design consultant lead for the 500,000 square-foot Hyundai Motors of America Headquarters, a LEED Gold-certified office campus in Fountain Valley, California, which was completed in 2013. Before that, Janice worked in her hometown of Toronto at KPMB Architects. At KPMB, she collaborated on the design and construction of the 161,500 square-foot, LEED Silver-certified Rotman School of Management expansion for the University of Toronto. She also collaborated on the design and construction of the 143,100 square-foot renewal and expansion of Orchestra Hall, home of the Minnesota Orchestra in downtown Minneapolis.

Janice is a licensed architect in Canada as well as a LEED and WELL Accredited Professional. She holds a Bachelor's Degree in Architecture from McGill University; a Master's in Architecture from the University of Southern California; and an MBA (with a concentration in Real Estate) from the University of Pennsylvania's Wharton School.

Janice serves on a Committee for Habitat for Humanity Philadelphia and was previously the Chair of its Board of Directors. In 2019, Janice was a recipient of The Philadelphia Business Journal's Women of Distinction Award. Fluent in both Cantonese and French, Janice resides with her husband and daughters in Philadelphia.



Ian Bush

Morning Anchor, Reporter, News Editor, and Technology Editor
KYW Newsradio

ian.bush@entercom.com
audacy.com/kywnnewsradio
@ianthebush
@KYWNNewsradio @Audacy

Moderator

Ian Bush is an anchor, reporter, news editor, and technology editor at KYW Newsradio. A versatile broadcaster, he is the recipient of two Edward R. Murrow awards for Sports Reporting (including in 2016 for his coverage of Villanova's national championship).

Bush joined the airstaff in August 2005 after serving as a desk/production assistant since October 2002. In 2008, he was named one of national radio's '30 Under 30' by Edison Media Research. Bush is a 2004 graduate of Villanova University. A proud Wildcat, he served as News Director of the campus radio station, WXVU-FM, and still serves as one of the voices of Villanova's Men's Basketball team. He earned his master's degree from Villanova in 2006 and had the distinction of being the first to graduate in the school's new master's program in communication. He got his start in radio anchoring local news as afternoon program host on WDIY-FM, an NPR affiliate in Bethlehem, PA, while at Notre Dame High School (Green Pond) and as an undergraduate at Villanova. But the radio bug bit early: Bush recalls defying his parents' go-to-bed orders by sneaking an AM radio under his pillow. Fast favorites became Yankees baseball broadcasts, the late David Brudnoy, and Art Bell. An only child, Bush attempted to amuse himself by broadcasting political news on a karaoke machine to the Lego town that took up most of the basement. In grammar school, he'd try to spice up afternoon PA announcements with time checks and weather updates -- 'I'm surprised the kids didn't beat me up,' Bush says.

Bush wishes he was still an avid swimmer (some of his backstroke records still stand at YMCAs and high school pools in Pennsylvania and New Jersey, but that was a long time ago). He coached several Penn-Jersey League championship teams and US Swimming Nationals qualifiers.

Upcoming Events

Lunch with the City's Leaders **Derek S. Green** Councilmember At-Large, Philadelphia

Wednesday, June 15, 2022
11:45 AM to 1:30 PM
The Union League of Philadelphia
\$50 for Members, \$75 for Guests

Happy Hour Breakfast at **Concierge Ballroom and Lore's Chocolates**

Wednesday, June 22, 2022
8:00 AM to 9:00 AM
\$15 for Members, \$30 for Guests.

Sustainable Philadelphia Clean Air: Let's Clear the Air on How it Impacts your Business, and Your Home

Presented by:
Joseph Otis Minott, Esq.
Executive Director and Chief Counsel
Clean Air Council

Thursday, June 23, 2022
12:00 PM to 1:00 PM
Online
\$10 for Members, \$20 for Guests



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needs of public and private companies since 1924. We are dedicated to empowering our clients to achieve critical financial goals that improve their lives. We take our client's interests, their business, and our relationship personally—providing powerful expertise, hands-on attention, and continual care that help drive them forward. Please visit www.friedmanllp.com to learn more about our practice areas or contact Susanne Spinell-Shuster at 215-496-9200.



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Founded in 1917, the Electrical Association of Philadelphia is a non-profit trade association with a long history of serving the Greater Philadelphia electrical, lighting, and HVAC markets. Comprised of all segments within the industry, the EAP provides member companies with a variety of services, programs, and professional development opportunities

to ensure safety and compliance in the field. Learn more at www.eap.org.



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